

For our Sales department we are searching for a:

Sales Engineer for the Russian market

In this job function you are part of our Business unit Sales for local accounts and distribution. Purpose of the job is to strengthen our business for the Russian/CIS market which is a major growing market. The emphasis for this job is on technical promotion to our Distributors and end customer development.

Key elements:

- Technical (electronics) background
- Commercial awareness – being able to estimate business opportunities.
- Self-driven, opportunistic and taking personal initiatives.
- Organizational and planning capabilities with relation to the job.
- Training distributors and product promotion to end customers

Candidate must be able to work independently, be self-motivating and have the ability to recognise what is required on a daily basis to drive and grow business.

Job requirements:

- Education in the field of electronics - Bachelor level;
- 4 – 6 years of relevant experience in the electric component industry;
- Strong commercial capabilities;
- Willing and able to regularly travel within Russia & CIS countries;
- Resident in the major industrial regions of Russia : preferred living in Moscow;
- Home office based;
- Negotiation skills;
- Balance between confidence and modesty;
- Strong communication skills;
- Accuracy and orderliness (being 'sharp');
- Good knowledge of all MS Office programmes;
- Fluent (speaking/writing) English and Russian language.

Murata Electronics B.V. strives to excellent service which can only be achieved by competent people. Key requirements are for us:

- Loyalty;
- Sense of responsibility;
- 'Do as promised';
- 'Do more than expected';
- Pro-activity;
- Efficiency/effectiveness.

All relevant employment conditions will be discussed during the job interview.

Contact:

Send your motivation letter, resume and relevant references to:

Murata Electronics B.V.

Martine Kromhout, Human Resources Officer

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